

# E-P-E

**Elicit  
Understand**



**Provide  
Information  
with  
Permission**



**Elicit  
Response**

- What do you know about...?
- What have you heard about...?
- Would it be Ok if I shared what we know...?
- Research has shown...?
- How does that fit with what you've experienced?
- Where does that leave you?